

MAGIC JOHNSON SPEAKS ON SERVICE AND BUSINESS AT PROMAT 2017

Chicago, IL- McCormick Place

The Promat show featured 850 exhibits from leading material handling, lo-gistics, and supply chain solution providers. Andy Schwartz, CEO of AJ Ad-hesives and Mid-America Packaging, attended the show April 4-6, looking for more tools and innovation to improve efficiency and drive business for-ward. “Trying to implement, “Order Today/Ship Today” on ALL orders is a goal we consistently seek,” said Schwartz.

Chicago is a great city for industrial sales. Our location in South Holland, IL services the entire region. Our 3 experienced Sales Engineers (Mike Ford, Dave Beader and Sam Baker) geographically cover neighboring states: Indi-ana, Wisconsin, and Michigan.

The keynote speaker on Wednesday was Magic Johnson. As owner of the LA Dodgers, President of Basketball Operations for the LA Lakers, he is still de-fined by his multiple MVP’s and NBA Champions with the LA Lakers. While in business, Magic said, “customers have many options and you have to deliv-er, on time, every time.” His philosophy is, much like our Insanely Happy Customers” value proposition. (www.ajadhesives/become-an-ihc) His message of “never stop learning, talk to people and keep getting better” is a message you cannot hear enough.



