



H.B. Fuller

H.B. Fuller Company

1200 Willow Lake Boulevard
St. Paul, Minnesota 55110-5101
Phone: (651) 236-5900

May 14, 2021

Dear Valued Distributor,

Due to significant raw material and logistical cost increases, we are announcing a market based price increase for our water based and hot melt products effective July 15th, 2021.

Water based adhesive products will be increased up to 12% and hot melt adhesive products will be increased up to 7%. You will receive details on specific product increases within the next two weeks from your H.B. Fuller Distribution Sales Manager.

As the supply of many raw materials remains tight, we will monitor orders and reserve the right to adjust or delay orders deemed excessive. We will update you on how this will affect your business as soon as possible.

We appreciate your continued support and will continue to do everything possible to meet your needs. Please contact your Distribution Sales Manager with any questions or need for additional information.

Sincerely,

Steve Ringsdore
Vice President of Sales